




## THE PROBLEM

Complicated invasive procedures are part of the daily activity in clinic areas such as vascular access in hemodialysis, and these techniques can be performed by clinicians with a wide variety of profiles. Learning and constant training medical skills is crucial in such complex procedures in order to reduce the risk of complications for the patients. In this regard, surgical skill and simulation centers have emerged at academic institutions to improve vascular surgical skills. However, current simulation devices or models are not enough real to ensure a good training.

 **300 M** surgeries performed worldwide every year

 **250.000** deaths / year due to medical errors

 **\$ 986M** Global Market Size

**4.9 M** patients in dialysis in 2025

**2.5%** Health Budget for CKD patients in dialysis

## THE SOLUTION

Anais Medical has developed three different simulating models in order to train the creation of arteriovenous fistulas, to reproduce endovascular interventions, and to train punctures

Anais Medical uses a patented technology to provide more realistic models, where all the components and anatomical layers resemble to those in humans.

## VALUE PROPOSITION

- ✓ Realistic anatomy
- ✓ Fast learning curve
- ✓ Reducing operative times
- ✓ Lowering complication rates
- ✓ Improving patient outcomes

## MILESTONES

- 2019 **Prototype development**
- 2019 **Proof of concept**
- 2019 **European Patent submitted**
- 2020 **CE Mark**
- 2020 **Spin off creation**
- 2020 **First sells**
- 2021 **Fundraising**
- 2021 **Industrialization**
- 2022 **Selling the company**

## AWARDS

**6.000€ (2019)**



## FUNDING GOALS

- Industrialization
- Commercialization
- Internationalization

## MANAGING TEAM

## KEYMETRICS

**\$300** Price/Product

**\$100** Production cost

**\$986 M** Surgical Simulation market size

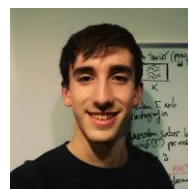
**14,3%** CAGR



**Núria Monill**   
Product Designer  
Engineer



**Jose Ibeas, MD, PhD**   
Principal Investigator



**Sergi Coderch**   
Product Designer  
Engineer